

MASTER OF BUSINESS ADMINISTRATION (CBCS - 2022 COURSE)

M.B.A. Sem-III : SUMMER : 2024

**SUBJECT: EXPORT IMPORT POLICIES, PROCEDURES &
DOCUMENTATION**

Day : Thursday
Date : 30/05/2024

S-25979-2024

Time : 02:00 PM-05:00 PM
Max. Marks : 100

N.B.

- 1) Attempt **ANY FOUR** questions from Section I and **ANY TWO** questions from Section-II
- 2) Figures to the right indicates **FULL** marks.
- 3) Answer to both the sections should be written in **SAME** answer book.

SECTION: -I

- Q.1** What is International Business? Explain its nature and scope. (15)
- Q.2** Elaborate Export procedure in detail. (15)
- Q.3** Discuss the Export Documentation required for Sales Contract. (15)
- Q.4** Explain Documentary Collection and Consignment Trading. (15)
- Q.5** Enlist various functions of International Logistics Agencies. (15)
- Q.6** Write Short notes on (**ANY THREE**) : (15)
- a) Meaning of Export, Deemed Export and Import.
 - b) Open Account Method
 - c) Objectives of International Logistics Agencies
 - d) Multimodal Transport Operator

SECTION: -II

- Q.7** What is the documentation required for shipment of goods to foreign countries? (20)
- Q.8** Explain World's Foreign Trade Scenario and discuss how it is beneficial for Indian Foreign Trade? (20)
- Q.9** What is Containerization? Explain the different types and dimensions of containerization. (20)